

C. Frank Warren

Experience

Realtor - Helen Adams Realty – Charlotte, NC 2016-Present

Represent buyers and sellers of all types of residential real estate across the Charlotte region. With over 20 years of experience helping property owners, developers, and investors expand their real estate holdings in the Carolinas, I have an expert understanding of factors impacting values and market demand. My established professional network also ensures timely closings for any transaction.

Director of Development - Vision Development – Charlotte, NC 2015-2016

Worked as part of a team developing purpose-built student apartments in Massachusetts and North Carolina. Responsibilities included due diligence for new projects, coordinating with lenders, investors, colleges, and government agencies, and marketing and leasing units. The portfolio included a mix of historic rehab and new construction.

Real Estate Economist – Kimley Horn – Charlotte, NC 2012-2016

Provided a broad range of consulting services nationally for real estate developers, investors, lenders, and local governments related to market analysis, development economics, and fiscal impact/tax base analysis. Conducted due diligence to minimize risk for real estate development and investment opportunities. Estimate public sector return on investment for major capital projects, providing the basis for negotiating public-private partnerships.

Owner – Warren & Associates – Charlotte, NC 2001-2012

Started a real estate and economic development advisory firm one month before 9/11 and survived to grow the practice to include six employees. Conducted market studies, demographic forecasts, fiscal impact studies and public sector investment strategies throughout the Southeast, Texas and Midwest. Sold the practice to Kimley-Horn in 2012.

President – Karnes Research – Charlotte, NC 1995-2001

Produced quarterly market reports for office, industrial and retail sectors in Charlotte and Raleigh. Subscribers included all major developers, brokers, lenders and investors with interests in North Carolina. Prepared market studies for proposed projects.

Education

University of North Carolina at Chapel Hill, Bachelor of Arts in Economics

Georgia Institute of Technology, Master of City and Regional Planning